Demand Response Needs You!
BPA’s learnings using distributed energy resources

Emerging Technologies Showcase
March 9, 2016

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E3T Showcase

March 9, 2016
DR is Routinely Used, in Large Quantities, and for Many Purposes
55,000 MW of DR enrolled in the US (6% of Peak)

Source: FERC Assessment of Demand Response and Advanced Metering, Staff Report. December 2015. Excludes distributed generation and storage. Enrollment amounts over 1 GW shown on map only.
What Drives Demand Response at BPA?

BPA has had tremendous capacity and flexibility with the FCRPS. We are seeing emerging drivers that are pushing the need to look at non-federal measures as well:

- **Supply Constraints** (generation capacity and reserves)

- **Transmission Opportunities** & Cost of Wires Projects

- **Integrating Renewables**, like Wind and potentially PV
  - Installed wind capacity is approaching 50 percent of our load
  - Not much geographic diversity; most in BPA’s balancing authority

- **Utility Interest** in reducing their demand charge (load following) and evaluating DR as a tool to help manage their distribution system.

- **7th Power Plan**: Action plan calls for region/BPA to continue to build DR capability.
BPA’s Administrator Elliot Mainzer giving a key note speech on demand response at a national conference in October 2013:

The hydro system has been stretched to its physical margin,” Mainzer said. “Our task is to bring new and cost-effective, flexible capacity from outside of the hydro system.”

Part of Mainzer’s message was that demand response and energy storage can help utilities address their requirements to shave peak and defer infrastructure investments, as well as help the region reduce the need to build transmission and integrate the large amount of renewable energy in the Pacific Northwest.

Mainzer offered suggestions for moving forward by outlining the importance of determining supply curves; defining how reliable and dispatchable the DR tools are; and figuring out the physical and contractual capabilities, as well as how BPA will interface with utilities.

He also committed BPA to doing its part. “Demand response is a real opportunity, and BPA is mobilized to test and demonstrate it.”
Distributed Energy Resources Program at BPA

Demand Response (DR) vs. Distributed Energy Resources (DER)
What Has BPA Done with Distributed Energy Resources?

Piloting and Testing Extensively in the Region (2009-2016)

- Thermal and process storage to support wind integration (load up/down)
- Tested oversupply strategy – e.g. aquifer recharge (pumping water into aquifer)
- Joint use of end-loads by BPA and utilities
- Recognized by Peak Load Management Alliance (PLMA) with Innovative Application of Demand Response Award

In 2014, BPA launched advanced “commercial” demonstrations

- Tested an industrial load in Port Angeles, WA (funded by BPA Technology Innovation Program)
- Aggregation demonstrations:
  - Energy Northwest
  - EnerNOC

Built a Demand Response Management System

Demand Response co-funded by power and transmission (FY14 – FY17)
BPA Has Completed Technical and Programmatic DR Pilots with Fifteen Utilities Across the Region
In 2013 BPA Moved to Larger and More Complex Advanced Demonstrations of Demand Response

<table>
<thead>
<tr>
<th>Entity</th>
<th>Status</th>
<th>MW</th>
<th>Timing</th>
<th>Product Demonstrated</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Port Angeles</td>
<td>Complete</td>
<td>30</td>
<td>2013 - 2014</td>
<td>✓ Imbalance Capacity</td>
</tr>
<tr>
<td>Energy Northwest</td>
<td>Complete</td>
<td>35</td>
<td>2014 – Jan 2016</td>
<td>✓ Imbalance Capacity</td>
</tr>
<tr>
<td>EnerNOC</td>
<td>Testing in progress. Load Recruitment continues.</td>
<td>5 - 25</td>
<td>2015 - 2017</td>
<td>✓ Winter Peak Shave ✓ Summer Congestion Relief</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>80*</td>
<td></td>
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</tr>
</tbody>
</table>

* Does not include Alcoa
City of Port Angeles and Nippon Paper
City of Port Angeles / Nippon Paper Demonstration: Summary of Results

• Learnings:
  – Industrial facilities will have unpredictable downtimes; timely communications on outages is key.
  – High reliance on two refiner lines; no back-up was problematic.
  – The Nippon Paper plant performed well when existing load allowed them to do so.

• Performance:
  – Real-time events from Feb – July: 60% success rate.

• Benefits:
  – Contract structure, a settlement approach, deployment experience and BPA operations input & buy in.
  – Potential supplier for spring preschedule capacity.
Energy Northwest and BPA Launch Demonstration: Public Aggregation for Public Power

Background
- “Public Power aggregating public utility load” model.
- Original nomination was 25MW.
- ENW enrolled 35MW, the contractual cap.
- Phased testing: Pre-scheduled to Event triggered tests (Fall 2015).

Asset Roster
- Cowlitz PUD: NORPAC (up to 28 MW).
- Pend Oreille PUD: Ponderay Newsprint (up to 19 MW).
- City of Richland: 800 kW Demand Voltage Reduction.
- Powin Battery: 20kW.
The Model Proves Successful – Assets Perform Well

- Performance - 94% with 64 successful events and 4 failures.
- Assets included NORPAC, City of Richland DVR, and a battery all responding on 10 minute notice for up to 90 minutes. A minimum 24 hour recharge period existed between events.
- Performance impressive given operating parameters of “Fast DR”
Example Event: July 31, 2015
2014 Private Company Aggregation Demonstration
Launched: EnerNOC Selected; Currently Running Test Events

Overview
- Test most common DR implementation model, and how this model will work with BPA and its customer utilities.
- Review the aggregator’s ability to bring specialized expertise – financing, recruitment, metering and communications capability not available to many utilities.

Approach
- Test set of new products for BPA
  - Transmission Constraint (Summer)
  - Peak Shave (Winter)
- EnerNOC working closely with BPA customer utilities to introduce program and identify loads. Went live in December for the Winter peak shaving.
EnerNOC Demonstration: Testing Peak Shaving for Power and Congestion Management for Transmission

**Power Product - Go Live December 1st**

Winter peak shaving. Load in BPA BA.

**Parameters**
- 07:00 – 10:00, 17:00 – 20:00 M/F
- 60 minute response
- 1 to 3 hours in duration,
- 3 consecutive days
- 60 hours of seasonal testing

**Transmission Product – Summer 2016**

Summer non-wires contingency for the I-5 corridor. Load in BPA BA, in 18 public utility service areas.

**Parameters**
- 12:00 – 20:00 M/F
- 60 minute response
- 1 to 4 hours in duration,
- 5 consecutive days
- 40 hours of seasonal testing
BPA Implements Technology to Enable Operations to Dispatch Load Reductions and See Load Movement in Near Real Time
BPA Is Conducting its Own Benchmarking of DR/DER Programs Across the US.

70,000 residential EWHs: Buy cheap power overnight from MISO while charging interactive EWHs to sell that energy during the day for economic benefit.

~3000 MW of residential load control through the use of simple switch, one way communication.

Using preferred resource DER (solar/PV, DR and storage, EE) to shave peak in Orange County to compensate for a retired nuclear plant.

CPUC: Evaluation/review process of DR/DER/EE resources before considering any transmission line builds. Non-wires is now always the base case, default option.

All resources, generation and demand, are treated equal when bidding into the market.

~20 & ~40 MW non-wires projects currently in development.

~3000 MW of residential load control through the use of simple switch, one way communication.

400 MW of residential A/C.

Public Benchmarking Report will be issued in April 2016.
Initial DR/DER Benchmarking Lessons Learned

- **Multi-year contracts** needed (3-5 years at least initially; TVA did a 10 year contract).
- **A market needs to be “seeded”**. PJM wrote rules looser to build its market and attract entrants, and just now is tightening standards.
- **Residential should not be underestimated** as a viable source. 70% of BPA’s Load is Residential.
- **Simple devices** are often more cost effective than complicated technologies.
- Trend is to integrate demand-side as a **standard part of resource planning** (e.g. Pacificorp and PG&E).
- Demand Response is used widely for **economic benefit**, not just reliability.
What’s Next for BPA DER

• DR is mature nationally and it works. Still early in the Pacific Northwest.

• If used for a BPA service, vital that BPA coordinate closely with the serving utility who drives opting in/opting out and recruitment strategy.

• Loads outside the BA are more challenging to use.

• For Commercial and Industrial DR a high number of loads need to be vetted to see if DR can fit with end-load operations (and if it financially worth) in order to come up with enrollees.

• If BPA operations are going to use DR, it needs to be easy-to-use, available, and reliable.

WHAT’S NEXT

• Commercialize: Move cost-effective and reliable DR into operations based on need.
• Positioning BPA to consider non-wires equally alongside wire solutions.
• Next round of business planning for DER for BPA – incorporating the 7th plan guidance - and how BPA will work with our customers who are evaluating DR for their purposes. Scope will include not only DR, but storage and distributed generation.
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