

E3T IT TAG Final Scoring

Average Scores	Server Virtualization	Solid State Drives (Flash Memory)	Ongoing Commissioning of Economizers in a Data Center	Airflow Management for Data Centers	Air-Side Economizers for Data Centers	High Efficiency UPS Equipment for a Data Center	Power Management for IT Equipment	Direct Server Cabinet Cooling	Storage Area Network (SAN) and Network Core Consolidation
ENERGY SAVINGS	4.1	3.0	2.9	3.3	4.2	2.9	3.2	3.0	1.9
NON-ENERGY BENEFITS	4.1	4.2	2.8	2.5	2.4	2.4	2.0	2.6	2.1
READINESS	4.3	3.6	3.5	3.8	4.1	3.9	3.3	3.1	1.9
ADOPTION EASE	4.3	2.9	3.7	3.1	2.3	2.9	2.9	2.1	3.1
VALUE	3.9	3.1	3.5	3.6	3.1	3.0	3.2	2.3	1.7
TOTAL	4.1	3.4	3.3	3.3	3.2	3.0	2.9	2.6	2.1

Ranking within each criteria after scoring	Server Virtualization	Solid State Drives (Flash Memory)	Ongoing Commissioning of Economizers in a Data Center	Airflow Management for Data Centers	Air-Side Economizers for Data Centers	High Efficiency UPS Equipment for a Data Center	Power Management for IT Equipment	Direct Server Cabinet Cooling	Storage Area Network (SAN) and Network Core Consolidation
ENERGY SAVINGS	2	5	7	3	1	8	4	5	9
NON-ENERGY BENEFITS	2	1	3	5	6	7	9	4	8
READINESS	1	5	6	4	2	3	7	8	9
ADOPTION EASE	1	6	2	4	8	7	5	9	3
VALUE	1	6	3	2	5	7	4	8	9
TOTAL	1	2	3	4	5	6	7	8	9

Note: ranking is for all nine technologies. During the December 5, 2013 webinar discussion, ranking was shown within each of the two categories.